

New South Wales Electrical Superannuation Scheme' Member News

Autumn 2010

NESS keeps members and employers informed about your Fund and what's happening in superannuation. We provide relevant information, using simple terms, so that you can ask us for further information, if required.

CEO REPORT TO MEMBERS

Now Expect Super Service

You probably noticed that NESS has a bright new image. That will shortly extend to our revitalised Web site and 2010 Product Disclosure Statement.

My 30 years' in the superannuation business has reinforced my view that super funds exist solely for the purpose of providing services to members.

We are a small Fund by industry standards but what we lack in size, we make up for in the services that we provide.

If you want to know something about your account, your investment or insurance options, if you need financial advice or if you want to know what services we offer - just call us on 1800 022 067.

The NESS Call Centre is there to satisfy your enquiry I am also available to assist you if you have a special request so just ask for me. Catherine did just that, after the death of her husband, to assist with a special payment request. Her letter is reproduced below.

Philip Hirshbein

NESS CEO and Fund Secretary.



Protecting Your Super

Identity theft and fraud have become more prevalent in recent years and the same goes for tactics to combat terrorism. The Government has introduced laws designed to protect legitimate investors and stamp out the funding of terrorist, organisations through so-called 'money laundering'.

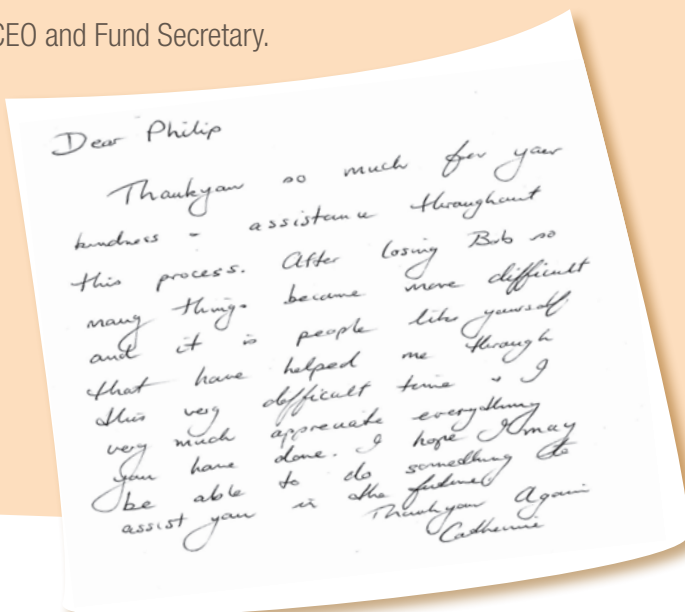
These laws came into effect in December 2007. They require financial institutions like NESS to have systems in place to check the identity of our members before making any benefit payments.

These measures are for your security, and it's important that you provide the proof of your identity when required to avoid delays in processing payment.

Be aware of illegal schemes that offer you access to your super before retirement. The promoters try and entice members to join self managed super funds that have been set up for this purpose. NESS has new Payment procedures designed to protect members from these scams.

What' coming in 2010!

- Binding Death Nominations
- More switching choices
- Bpay
- A new Product Disclosure Statement



HOW TO MAKE YOUR SUPER GROW

Many people don't realise how much money they need to fund a comfortable retirement. The standard 9% contributions made by your employer are unlikely to be sufficient, especially if you are over 40. The easiest way to maximise your super is to make regular additional contributions when retirement is decades away. Compound interest does the work for you.

Salary Sacrifice - tax benefits make super being such an attractive investment, it makes sense to think about ways of getting more money into your Fund. Salary Sacrificing part of your pay is a very tax effective way of increasing your Super. Ask your employer to make regular pre tax contributions to your super. Those contributions are taxed at 15% in the Fund. Most people's marginal rates are at least 31.5% so that's a minimum saving of 16.5%.

Please be aware of the new contribution caps that apply from 1 July 2009. If you are under 50 years of age, the limit is

\$25,000 per annum, including your employer's contributions. If you are 50 or more that limit is \$50,000 per annum until 30 June 2012.

After-tax contributions - are contributions you make to your super from your after tax pay. Again, it will help your super grow, and if your gross annual income is less than \$61,920 per annum, you may qualify for the Government co-contribution scheme. This is where the Government matches your after-tax contributions dollar for dollar up to \$1,000 per annum.

So why not arrange with your employer to top up your super today and plan for a secure retirement.

Consolidate your Super - did you know that NESS can help you combine all your other Super accounts into NESS? This could save you multiple fees and allows you to keep track of all your Super in one account.

New Legislation don't get caught out!

From 14 December 2009, tax law was changed. Financial institutions like NESS must make half yearly payments to the ATO in respect of two types of *lost members accounts;

- Accounts of lost members under \$200
- Inactive accounts of unidentifiable lost members

To avoid becoming a lost member ensure that your address details are current by calling our friendly staff on 1800 022 067.

- * Lost members defined as
- Cannot be contacted (NESS does not know your current address)
 - Is inactive (NESS has not received an employer contribution or rollover for a period of five years and has not been advised that you wish to remain a member of NESS)
 - You have been transferred from another Superannuation fund (or retirement savings account) as a lost member.

Investment Switching Get Help!

When it comes to investing your super, exercising your choice is important. Everybody has different investment objectives, lifestyles and priorities, so you benefit from a variety of options to choose from.

NESS offers members a range of 7 investment options that can be mixed in

any combination to suit your individual needs. As your needs change, you can switch money between options, without charge.

If you need help with choosing the right investment option for your personal situation or with managing your Super through your retirement, NESS will

pay for your first phone session with a Money Solutions coach to enable you to get the advice you need to make confident decisions with your super (conditions apply).

Simply ring NESS on 1800 022 067 and ask to speak to a Money Solutions coach.

NESS features at a glance

Industry Fund

Profits to members, not shareholders and no commissions to pay

Low cost administration

\$1.20 per week and 0.008% of your monthly account balance.

Low Investment fee

0.56% (Balanced), 0.47% (Stable), 0.64% (High Growth), 0.88% (Property), 0.15% (Cash) 0.59% (Australian Shares), 0.70% (Overseas Shares)

Investment Choices

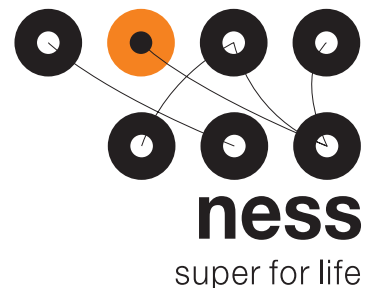
Balanced, Stable, High Growth, Property, Cash, Australian Shares, Overseas Shares

Insurance

Automatic death cover of up to \$154,800 (depending on age) and Temporary Salary Continuance Cover of \$2,000 per month. Optional cover for death up to \$5,000,000 and TSC \$25,000 per month.

NESS Pension

Your super paid back as regular income to live on in retirement or from age 55 while still working. Pensions are extremely tax effective, especially from age 60 with no tax on investment earnings and income.



NESS is your Industry Super Fund

Did you know that NESS was formed in 1987 by NECA NSW and the ETU NSW as a superannuation fund dedicated to providing benefits to employers and their employees in the electrical contracting and communications industries.

Need advice managing your super or preparing for retirement? Ask Money Solutions!

Money Solutions will work with you to maximise your super by:

- Getting all your funds together
- Reviewing how your money is invested so you maximise your return
- Reducing tax through super
- Planning for retirement

As you are a NESS member, your first piece of advice over the phone may be paid for by NESS.

For the right advice, ring NESS on 1800 022 067 and ask for Money Solutions

We look forward to helping you secure your future!
Money Solutions AFSL No. 258 145



Contact NESS if you want to know more
about any of the topics in this newsletter

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